

# Gary Papay, CBI, M&AMI, CMEA



Gary is a  
Professional  
Intermediary  
and Business

Appraiser specializing in the sale and transfer of petroleum and propane related mid market companies since 1976. Gary has attained the professional designations of Certified Business Intermediary (CBI), and Merger and Acquisition Master Intermediary (M&AMI) with the International Business Brokers Association (IBBA) and the M&A Source, the world's largest international organization of experienced, dedicated Merger and Acquisition Intermediaries representing the middle market. Gary is also a Certified Machinery and Equipment Appraiser/Broker (CMEA) with the National Equipment & Business Brokers Institute (NEBB).

**Gary Papay CBI, M&AMI, CMEA**

114 S Railroad St.  
Hughesville, PA 17737  
gpapay@ckbc.net  
www.ckbc.net

Ph: 570-584-6488  
Fax: 570-584-0199  
Cell: 570-971-6106

**Fellow of the IBBA & M&A Source  
Certified Business Intermediary  
Merger & Acquisition Master Intermediary  
Certified Machinery & Equipment Appraiser**

*"When you came back with your proposal of what my business was worth I couldn't believe it. Your firm then went out and got us a very qualified buyer at the price you said we should get."*

*Robert H. Willis, President  
C.S. Willis & Sons, Inc.  
Lemoyne, PA*

*"Thank you for all of your hard work and negotiation skills to bring this sale to a close. But what we are really thankful for is your pleasant manner and professionalism throughout the whole process from day 1 to finish. It was especially nice of you to drive up to Vermont for the closing making sure it went smoothly. We wish you and your family the best and perhaps we'll see you in the islands!"*

*Paul Perry, VP & Owner  
Perry's Oil Service, Inc.*

## **Member of:**

**NPGA: National Propane Gas Association  
M & A Source**

**IBBA: International Business Brokers Association  
NEBB: National Equipment & Business Brokerage Institute  
PBBA: PA Business Brokers Association  
State & Regional Petroleum and Propane Associations  
Manufacturer & Business Association**

# Do you know what your business is really worth?



**CK** BUSINESS CONSULTANTS, INC.

**Appraisal Services  
Mergers • Acquisitions  
Petroleum & Propane Industries**

**www.ckbc.net**



# **Sales • Appraisals • Consulting Services**

## **About Our Firm**

### **CK Business Consultants, Inc.**

has been dealing exclusively in the sale and acquisition of businesses since 1976. Our area of emphasis is selling middle market petroleum and propane related companies with sales volumes up to \$1.0 billion. We are qualified, experienced, and highly professional intermediaries working with both buyers and sellers in the successful transfer of business ownership. We handle all phases of the project including initial analysis, valuations, developing a confidential information memorandum (CIM), locating qualified buyers, negotiations, and execution of the transaction.

Today, **CK Business Consultants, Inc.** continues to build upon its reputation as The Business Transaction Specialists in the Petroleum and Propane Industries.

Please visit our website at [www.ckbc.net](http://www.ckbc.net) for more information.



## **Call us today!**

**Ph: 570-584-6488**

**Fax: 570-584-0199**

**Cell: 570-971-6106**

**gpapay@ckbc.net**

**www.ckbc.net**

## **Professional Services**

**CK Business Consultants, Inc.** will provide you with unbiased assistance in...

- Business Sales & Acquisitions
- Business Appraisals
- Buyer Search & Representation
- Certified Machinery & Equipment Appraisals & Brokerage
- Consulting Services

## **"Put our knowledge and experience to work for you!"**

**CK** BUSINESS CONSULTANTS, INC.  
**Appraisal Services**  
**Mergers • Acquisitions**  
**Petroleum & Propane Industries**  
**www.ckbc.net**

